



ఆంధ్రప్రదేశ్ సూతన మరియు పునరుద్ధరణీయ ఇంధన వనరుల అభివృద్ధి సంస్థ లి.
New & Renewable Energy Development Corporation of Andhra Pradesh Ltd.
(A State Government Company - ISO 9001:2015 Certified)

Ref: NREDCAP/EV/NTPC/NVVN/17-64/2020-21

Date: 19.03.2021

To
Sri Durgesh Gupta,
VP-Sales

Dear Sir,

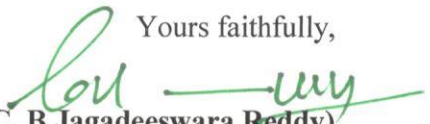
Sub: EOI for Supply of Electric Two Wheelers to State Govt. Employees-Reg.

Ref: Your e-mail dated 18-03-2021.

With reference to the your mail the following are point wise replies,

Sl.No	Condition	Request	Reply
1	Cumulative turnover in respect of the sale of two-Wheelers during last three years is Rs. 50.00 crores	We have started Electric Scooters as a forward integration in October 2020 and hence do not meet your criteria of more than 50 Crore in the Sale of Two Wheelers. As MEW our turnover is much more than 50 Crores.	The Term of EOI holds good.
2	30 dealerships @ 2 dealerships in each district & 100 Authorized Service Points	We are working towards the same and your approval will help us to expedite the same and establish in Andhra Pradesh as a leading brand.	1. The Programme is aimed to help Govt. employees who are working in remote areas subjected to transfer their services once in three years. Hence, post maintenance services and warranties shall be extended over the life time of vehicle in entire Andhra Pradesh uniformly. 2. More no.of Dealerships and Authorised service points will help the employees to develop confidence level to have the Electric Two Wheeler as this programme is new one. This will help to accelerate the deployment of more Electrical Vehicles as per the policy of State Govt. to phase out ICE vehicles in stipulated period.
3	The supplier/OEM shall have the experience in manufacturing/ supply a minimum of 2000 Nos per year in the last 3 years or an aggregate of 6000 Nos in the last 3 years.	As Mentioned earlier we started our operations in October 2020 and would be doing ~ 1200 vehicles by March 2021.	The Term of EOI holds good.

Thanking you,

Yours faithfully,

(C. B Jagadeeswara Reddy)
General Manager (Tech)