

Expression of Interest (EoI) for empanelment for Supply, Installation and  
Commissioning of Grid Connected Solar Rooftop PV Power Plants of Capacity 1KWp to  
500KWp under Net Metering Policy  
EoI Reference No:NREDCAP/SE/SPV 1-500 KWp/2021-2022

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**NEW & RENEWABLE ENERGY DEVELOPMENT CORPORATION OF AP LTD  
(NREDCAP)**

**INVITES  
EXPRESSION OF INTEREST**

**FOR**

**EMPANELMENT FOR SUPPLY, INSTALLATION & COMMISSIONING OF  
1 KWp TO 500 KWp GRID CONNECTED ROOFTOP SOLAR POWER PLANTS  
AT VARIOUS LOCATIONS IN ANDHRA PRADESH STATE**

**UNDER  
CAPEX MODE**

**NOTICE NO:**

**NREDCAP/SE/ SPV 1 - 500 KWp/42-244/2021-22 DATED:21.06.2021**

**CLOSING DATE: 07.07.2021 AT 17.00 hrs**

Issued by

New & Renewable Energy Development Corporation of AP Ltd  
12-464/5/1, River Oaks Apartment, CSR Kalyana Mandapam road, Tadepalli, Guntur District  
Tel:0863 -2347650 /651/652/653;  
E-mail: [info@nredcap.in](mailto:info@nredcap.in); [we@nredcap.in](mailto:we@nredcap.in); [gmtech@nredcap.in](mailto:gmtech@nredcap.in)

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**EXPRESSION OF INTEREST**

Expression of Interest (EOI) for empanelment of suppliers for the year 2021-22 is invited for supply & installation of Grid Connected Solar Rooftop systems in the following categories,

1. 1KWp Capacity
2. 2 KWp Capacity
3. 3KWp Capacity
4. 4KWp Capacity
5. 5KWp Capacity
6. 6-10KWp Capacity
7. 11-100KWp Capacity
8. 101-500KWp Capacity

The suppliers shall have financial eligibility and technical experience in installation of Grid Connected solar rooftop systems as detailed below,

Project Category	Annual Turnover	Minimum Experience
1 to 10 KWp	Minimum cumulative turnover of Rs.1.00 crores during the last three years period (2018-21) or net worth of Rs.1.00 crores as on 31.03.2021.	-
11 to 100 KWp	Minimum cumulative turnover of Rs.2.00 crores during the last three years period(2018-21) or net worth of Rs.2.00 crores as on 31.03.2021.	At least minimum 100KWp cumulative capacity Grid Connected Solar PV systems are installed in the last 3 Years.
Above 100 KWp	Minimum cumulative turnover of Rs.3.00 crores during the last three years period(2018-21) or net worth of Rs.5.00 crores as on 31.03.2021.	At least minimum 500KWp cumulative capacity Grid Connected Solar PV systems are installed in the last 3 Years.

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The Copies of the work completion reports shall be enclosed. The suppliers shall not be black listed at any time by NREDCAP as well as any of the Govt. Nodal Agencies in the country. The District Managers of NREDCAP will generate demand with the help of Empanelled suppliers / manufacturers and submit indents to Head Office by recommending the supplier for allotment of the works. The suppliers shall submit the detail offer as per the formats enclosed to reach NREDCAP Head Office, Tadepalli, Guntur District before 07.07.2021 by 17:00Hrs. **The Non-Refundable Processing fee of Rs.25,000 +18% GST (Rs.29,500) by way of DD/BG/RTGS from any Nationalized Bank drawn in favour of NREDCAP shall be paid. Further, an Earnest Money Deposit of Rs.50,000/-(Rupees Fifty thousand only)in the form of DD/BG/RTGS from any Nationalized Bank drawn in favour of NREDCAP, which is refundable after empanelment of the suppliers.**

Sd/-  
VC & Managing Director

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**ELIGIBILITY CONDITIONS**

The Supplier shall provide sufficient documentary evidences to satisfy the following conditions that the Supplier:

- (a) Is an indigenous manufacturer of the Solar PV Systems or experienced contractor in the field of Solar PV Power Plant
- (b) The supplier fulfills the terms and conditions of eligibility as an indigenous manufacturer of Solar PV Systems in accordance with the guidelines of Ministry of New and Renewable Energy, Government of India.
- (c) Has adequate plant and manufacturing capacity available, to perform the works properly and expeditiously within the time frame specified in the EoI document.
- (d) Has established quality assurance systems and organization designed to achieve high level of equipment reliability in manufacturing of the Solar Systems.
- (e) Has adequate financial stability and status to meet the financial obligations Pursuant to the scope of work.
- (f) In case of new entities, minimum turnover or net worth criteria shall be fulfilled
- (g) Has turnover and experience of Supply, Installation, Testing, Installation / commissioning and maintenance/after sale services in the field of Grid Connected Solar PV systems in the last 3 years as per the below criteria, and the details of the same must be submitted in the Proforma given in Technical- Bid section of EoI document:
- (h) Has adequate field service setup to provide goods after sale services including necessary repair and maintenance in the state of AP.
- (i) Has provided goods after sale services for the works done by him during past years.
- (j) Has Valid Test Certificates of the Solar PV Power Plant as specified and required in the Technical- Bid of this EoI document.
- (k) Solar modules shall comply with the “Guidelines for enlistment under ‘Approved Models and Manufacturers of Solar Photovoltaic Modules (Requirements for Compulsory Registration) Order, 2020” issued by the MNRE vide OM No.318/378/2018-GCRT dated 21.07.2020 and amendments if any.
- (l) Fulfills all requirements as per provisions under JNNSM, MNRE, GOI.

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(m) The supplier shall be required to have adequate post installation localized service facilities/ centers.

(n) All the components including Power plant, software's and other components mentioned above should be quoted as a single item. No partial quotes are accepted.

(o) All the material used in Grid connected solar rooftop systems and allied equipment shall comply to the technical specifications and standards of MNRE and DISCOMs being notified from time to time.

The above stated requirements are compulsory to be fulfilled by the Supplier and NREDCAP may also ask for any additional information as may be deemed necessary in public interest.

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**INFORMATION ON SUBMISSION OF EOI AND EMPANELMENT**

1. The Supplier shall submit the sealed offer indicating the financial and technical details along with EMD and processing fee in the form of DD in original, on or before the Deadline, to the address mentioned below:

**The VC & Managing Director, New & Renewable Energy Development Corporation of AP Ltd., 12-464/5/1, /River Oaks Apartments, CSR Kalyana Mandapam Road, Tadepalli, Guntur District, Andhra Pradesh – 522 501.**

2. The Supplier shall furnish documentary evidence in support of meeting Qualification Requirements set forth in this document to the satisfaction of the Authorized Representative.
3. The supplier shall quote lump sum price for the Solar Rooftop System/Project for each category that is quoted by the supplier. Such lump sum price including Taxes and Duties shall be the Quoted Price and the taxes shall be indicated separately.
4. The Technical & Financial offers shall be submitted separately in sealed cover duly subscribing “Technical Qualification” and “Financial Offer” as applicable and are put in another sealed cover duly subscribing “**Expression of Interest (EoI) for empanelment for Supply, Installation and Commissioning of Grid Connected Solar Rooftop PV Power Plants of Capacity 1KWp to 500KWp under Net Metering Policy**”.
5. On receipt of offers, NREDCAP will verify the technical qualification of the suppliers and the financial offers of technically qualified suppliers will be opened.
6. The lowest quoted price in each category will be arrived and all the suppliers who have participated in the EoI shall accept the L1 Price and who have given the consent for L1 Price(s) will be considered for empanelment.
7. NREDCAP will notify the successful suppliers by registered Letter/Email/ Fax that he is empaneled as one of the suppliers accepted to install the solar rooftop power plants under the state net metering policy.
8. Before empanelment as approved supplier, an agreement shall be signed between NREDCAP and the Supplier. The denial of the Supplier who have consented to undertake the whole work shall be treated as breach of contract and NREDCAP may forfeit EMD amount submitted by him.
9. The short-listed supplier shall execute an agreement of empanelment in the INR 200 non-judicial stamp paper of Andhra Pradesh Jurisdiction only in the name of the

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supplier, within 15 days from the date of Letter of Intimation about qualification by NREDCAP. (Format is attached).

10. NREDCAP may accept or reject any or all offers without assigning any reason.

**11. INSTALLATION & COMPLETION SCHEDULE**

The entire work involving Supply, Installation and Commissioning of each Grid connected Solar Rooftop power plants shall be completed within 45 days in case of 1-10 KWp capacities, 60 days in case of 11-100 KWp capacities and 90 days in case of 101-500 KWp capacities from the date of issue of work order by the end user or beneficiary or NREDCAP.

**12. SCOPE OF WORK**

a) Scope of work covers Design, Supply, Installation, Commissioning, Synchronisation, Maintenance and Operation of Grid Connected SPV Rooftop Plant under Net Metering as per the technical specifications and standards notified by MNRE/AP DISCOMs/CEA/CEIG.

b) Wiring up to Distribution Board from the SPV Rooftop system will be in the scope of the successful Supplier(s). The maximum cable length of 50 m for every solar power plant installed shall be in the scope of the Supplier and supply of excess cable length if required shall be in the scope of purchaser.

c) Mounting Structure within the scope of this EoI is for flat RCC roofs.

d) Performance testing of the complete system.

e) The empanelled installer will collect firm work order from the purchasers. A copy of Work Order, Invoice, Commissioning report Statement of Expenditure, Joint Inspection Report, Net Metering Work Completion & Synchronization reports, installed system photographs, beneficiary photo, Aadhar card, mobile no & Electricity bill and bill of material, handing over certificate and the panel serial nos. has to be submitted to NREDCAP for release of cost of the system.

f) The empanelled installer shall undertake to supply spares free of cost for the maintenance of the offered items during the warranty period.

g) A leaflet containing the details of the service centres shall be provided to each purchaser as well as to NREDCAP.

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h) If the operation or use of the system proves to be unsatisfactory during the warranty period, the installer shall replace the faulty ones or carry out necessary repairs as per the warranty terms and conditions.

i) The Empanelled Installer shall do necessary coordination with concerned agencies like DISCOM and CEIG, as applicable, for procuring necessary approvals on behalf of the Purchasers.

### 13. INSPECTION BY NREDCAP

All the SPV Rooftop systems installed will be inspected by the representative of NREDCAP within 15 days of receipt of Installation & Commissioning Certificate. The eligible amount will be released only for the systems installed in compliance to the technical specification of MNRE /NREDCAP /CEIG /DISCOMs. During the Inspection, if the system installed is found faulty (or) not in compliance to the technical specification, the cost for re-inspection by NREDCAP after rectification/replacement shall be borne by the Supplier.

### 14. SERVICE CENTRES

Empanelled Installer shall have minimum of **two service centres** in Andhra Pradesh. Additional service centres shall be opened in Andhra Pradesh in different districts based on the installations carried out by them under this empanelment mechanism.

The Installer shall visit the site at least once in a quarter, to attend routine maintenance, during the 5 years warranty period. However, in case of malfunctioning of the system, the Supplier/Supplier shall attend for rectification of defects within 5 working days from the date of lodging complaint.

### 15. WARRANTY

1. (a) The SPV panel shall carry a warranty of minimum 25 years.  
(b) The SPV panel must be warranted for their output peak watt capacity which shall not be less than 90% at the end of 10 years and 80% at the end of 25 years.  
(c) The PCU/Solar Grid tie Inverter shall carry a warranty of minimum 5 years.
2. The complete SPV rooftop systems installed and commissioned shall be under a warranty against any manufacturing or usage defect for a minimum period of 5 years from the date of Commissioning. The mechanical structures, electrical works including power conditioners/inverters/maximum power point tracker units/distribution boards/digital meters/ switchgear etc. and overall workmanship of the



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SPV rooftop systems must be warranted against any manufacturing/ design/ installation defects for a minimum period of 5 years.

3. The warranty will be against breakages, malfunctions, non-fulfilment of guaranteed performance and breakdowns due to manufacturing defects or defects that may arise due to improper operation of electrical /electronic components of the system but do not include physical damages by the end users.
4. The above warranty shall take effect from the date on which the system is taken over by the purchaser after commissioning Synchronizing.
5. The supplier shall be liable to make good the loss by replacing the defective product during the warranty period for the entire system free of cost.
6. The warranty will cover all the materials and goods involved in the installation and commissioning of SPV rooftop systems by the successful Supplier.

#### **16. PAYMENT TERMS**

In case the work order is released by NREDCAP, the payment shall be made as follows,

- a. 60% of purchase order value will be released on installation, testing of the total system.
- b. 37% payment will be released after 30 days of successful Commissioning of the system including net meter and on receipt of synchronization report, performance report and one month electricity bill from user organization/district office, NREDCAP.
- c. Balance 3% of the contract value shall be released at the end of the 5 years on completion of the warranty period and on submission of satisfactory performance report from the user organization or against performance bank guarantee.
- d. The payment shall be released only on receipt of funds from respective user organizations.

#### **17. VALIDITY OF EMPANELMENT**

The validity of Empanelment and the price accepted shall be up to **30/06/2022**.

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**TECHNICAL ELIGIBILITY FORMAT**

All pages of the Technical Format shall be organised section-wise, annexed with proof documents, serially numbered and stitched/or spiral bound intact and submitted) Loose pages shall not be accepted.

**1. GENERAL PARTICULARS OF SUPPLIER**

<b>SL.</b>	<b>PARTICULARS</b>	<b>TO BE FUNISHED BY THE SUPPLIER</b>
1	Name of Supplier/Firm	
2	Postal Address	
3	E-mail address for communication	
4	Telephone/ Fax No.	
5	Name, designation, address, contact number and Email of the representative of the Supplier to whom all references shall be made.	
6	Nature of the firm (Individual/ Partnership/Consortium/ Pvt. Ltd /Public Ltd. Co. /Public Sector, etc.) Attach attested copy of Registration & Partnership deed/ Memorandum of Association	
7	Amount and particulars of the Earnest Money Deposited.	
8	Annual Turnover for last three years i.e 2018 -2021 (Attach balance sheets from CA in this regard)	
9	Net worth of the company as on 31.03.2021 (Attach CA certificate in this regard)	

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9	Name and address of the Indian/foreign collaboration if any.	
10	PAN NO (Copy of certificate to be enclosed)	
11	GST No. (copies of certificates to be attached)	
12	Has the Supplier/firm ever been debarred by any institution for undertaking any work?	
13	Any other information attached by the Supplier (Details of Annexure / page no. where its enclosed)	
14	Does Supplier have any relative Working in NREDCAP? If yes state the Name and designation.	

## 2. DETAILS ABOUT THE COMPONENTS TO BE USED

S. No	Description	Name of Manufacturer(s)	Manufacturing address	Plant
1	Solar PV Modules			
2	Grid Tied Inverter/PCU			

Enclose the Data Sheets of Solar PV Modules and Grid Tied Inverters proposed to be used

## 3. DETAILS OF EXPERIENCE

Please fill in information about grid connected/off grid Solar PV Systems installed in the last three years.

Sl. No	Description	FY 2018-19	FY 2019-20	FY 2020-21
1	Grid Connected Solar PV Plants in KWp			

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**Mandatory Documentary Evidences to be submitted:**

- A. Work Order Copies
- B. Project Sanction Letter (either through SNA/SECI/Channel Partner)
- C. Project Completion Report/Certificate clearly showing the date of commissioning

**4. DETAILS ABOUT THE BLACKLISTING, IF ANY**

Information on litigation history in which Supplier is involved.

- 1) Whether black listed/ Debarred/Suspended from execution of work.
- 2) Other litigations. If any including Court litigations Arbitrations etc.

Department and concerned officer	Other party (ies)	Case of dispute.	Amount involved.	Remarks showing present status.
1	2	3	4	5

Signature of the authorised person:

Name of the authorised person:

Designation:

Name and Address of Supplier

Stamp of Supplier

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**FINANCIAL OFFER**

The cost of SPV power plants shall include their respective components as per their respective technical specification, including bi-directional meter, cables, MCBs, switches, fuses etc., as per the site requirement and shall be a lump-sum turnkey price:

Project Category	Price (in Rs / Wp) including Transportation, installation, Net Metering and synchronization with the Grid (Rs./Wp)	GST @ 5% on 70% of the price	GST @ 18% on 30% of the price	Total Cost (Rs/Wp)
1KWp				
2KWp				
3KWp				
4KWp				
5KWp				
6KWp to 10 KWp				
11KWp to 100KWp				
101KWp to 500KWp				

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**Note:**

1. Total cost quoted above is without deducting any incentive.
2. The quoted price is inclusive of all taxes, duties, freight with insurance up to site, for installation and commissioning within the State of Andhra Pradesh, incl. AMC for 5yrs period after commission.
3. The price quoted shall be in both figures and words, rounded to one decimal point. Price quoted after first decimal point, if any, shall not be considered.
4. In case of discrepancy in the Price quoted between Words and Figures, the lower of the two shall be considered.
5. The Supplier may choose one or more category of Projects to quote for based on their eligibility criteria.

Signature of the authorised person:

Name of the authorised person:

Designation:

Name and Address of Supplier and Stamp of Supplier

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**DECLARATION**

**(on Rs.100/- non-judicial stamp paper)**

I / WE ..... have gone through  
carefully all the EoI conditions and solemnly declare that I / we will abide by any penal action  
such as disqualification or black listing or determination of contract or any other action  
deemed fit, taken by, the Department against us, if it is found that the statements, documents,  
certificates produced by us are false / fabricated.

I / WE hereby declare that, I / WE have not been blacklisted / debarred / Suspended / demoted  
in any Government Department in any State due to any reasons.

**Signature of the Supplier**

### **DECLARATION BY THE SUPPLIER**

I/We

.....  
.....

(Hereinafter referred to as Supplier) being desirous of EoIing for the work, under this EoI and having fully understood the nature of the work and having carefully noted all the terms and conditions, specifications etc. as mentioned in the EoI document do hereby declare that

1. The Supplier is fully aware of all the requirements of the EoI document and agrees with all provisions of the EoI document and accepts all risks, responsibilities and obligations directly or indirectly connected with the performance of the EoI.
2. The Supplier is fully aware of all the relevant information for proper execution of the proposed work, with respect to the proposed place of works/ site, its local environment, approach road and connectivity etc. and is well acquainted with actual and other prevailing working conditions, availability of required materials and labour etc. at site.
3. The Supplier is capable of executing and completing the work as required in the EoI and is financially solvent and sound to execute the EoIed work. The Supplier is sufficiently experienced and competent to perform the contract to the satisfaction of NREDCAP. The Supplier gives the assurance to execute the EoIed work as per specifications, terms and conditions of the EoI on award of work.
4. The Supplier has no collusion with other Suppliers, any employee of NREDCAP or with any other person or firm in the preparation of the EoI.
5. The Supplier has not been influenced by any statement or promises by NREDCAP or any of its employees but only by the EoI document.
6. The Supplier is familiar with all general and special laws, acts, ordinances, rules and regulations of the Municipal, District, State and Central Government that may affect the work, its performance or personnel employed therein.
7. The Supplier has never been debarred from similar type of work by any Government Undertaking /Department. (An undertaking on Non-Judicial Stamp paper worth of Rs. 200/- in this regard shall be submitted)
8. The Supplier accepts that the earnest money / security deposit may be absolutely forfeited by NREDCAP if the selected Supplier fails to sign the contract or to undertake the work within stipulated time.



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9. This offer shall remain valid for acceptance for 3 (Three) months from the proposed date of opening of EoI.

10. All the information and the statements submitted with the EoI are true and correct to the best of my knowledge and belief.

**Signature of Supplier**

## MODEL FORM OF AGREEMENT

*To be executed on a Rs.200- Non-judicial Stamp paper of Andhra Pradesh jurisdiction by the Successful Supplier for Supply, Installation and Commissioning of connected Rooftop Systems (NO FIGURES IN NUMERALS OR WORDS SHALL BE FILLED UP IN THIS SAMPLE FORM AT THE TIME OF SUBMISSION OF EOI)*

### AGREEMENT

This Agreement is entered into at Tadepalli on the ..... day of \_\_\_\_\_ 2021 between New & Renewable Energy Development Corporation of A.P Ltd (NREDCAP) having its Regd. Office at # 12-464/5/1, River Oaks Apartment, CSR Kalyana Mandapam Road,Tadepalli-522 501, Guntur district., Andhra Pradesh State, India hereinafter referred to as "NREDCAP" (Which term shall mean and include its successors and permitted assigns) and ....., a Company registered under .....and having its Registered office at ..... hereinafter referred to as the "Installer" (Which term shall mean and include its successors and permitted assigns)

Whereas NREDCAP invited a EoI vide EoI Ref. No. NREDCAP/SE/ SPV 1 - 500 KWp / 42-224/2021-22 dated \_\_\_\_\_ for Supply, Installation, Commissioning, Maintenance and Operation of Grid connected SPV Rooftop Systems all over the State of Andhra Pradesh.

This document on having been signed by both the parties shall constitute a binding contract between the parties and shall remain in force for a period of five years. But in the event of any breach of the Contract at any time on the part of the Installer, the contract shall be terminated by NREDCAP without compensation to the Installer. The contract may also be put to an end at any time by the NREDCAP upon giving seven days' notice to the Installer. The Installer agrees for Supply, Installation, and Commissioning of \_\_\_\_\_SPV Rooftop with 48 months warranty as per point 16 and as per the Terms & Conditions given below.

#### 1. Installation & Completion Schedule

The entire work involving Supply, Installation and Commissioning of SPV Rooftop shall be completed within 45 to 90 days based on capacity of the system from the date of issue of work order by the purchaser.

#### 2. Service:

Empanelled Installer shall have minimum of two service centre in Andhra Pradesh. Additional service centres shall be opened in Andhra Pradesh in different districts based on the installations carried out by them under this empanelment mechanism.

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The Installer shall visit the site at least once in a quarter, to attend routine maintenance, during the 5 years warranty period. However, in case of malfunctioning of the system, the Supplier/Supplier shall attend for rectification of defects within 5 working days from the date of lodging complaint.

3. Installation and Commissioning locations:

The Grid Connected Solar Rooftop Power Plants shall be installed and commissioned anywhere in Andhra Pradesh under Net Metering Scheme.

4. The validity of Empanelment and the price accepted will be for 48months.

5. The following documents shall be deemed to form and be read and constructed as part of this Contract.

- a) Technical Specifications of MNRE/AP DISCOMs/CEIG/CEA
- b) EoI Terms and Conditions
- c) Amendments if any issued by NREDCAP for the EoI document
- d) Corrigendum/Clarifications issued by NREDCAP for the EoI document
- e) Detailed final offer of the Successful Supplier
- f) Correspondence made by NREDCAP to the successful Supplier from time to time during the period of the contract.

6. Waiver of any terms and conditions by NREDCAP / Purchaser in writing shall not have the effect of waiving or abandoning other terms and conditions of the contract.

7. (a) Unless otherwise provided in the Contract, any notice, request, consent or other communication given or required to be given hereunder shall be given by mailing the same by registered mail, postage prepaid to NREDCAP at its registered office.

(b) Any notice to the Installer shall be deemed to be sufficiently served, if given or left in writing at their usual or last known place of abode or business In case of failure by the Installer to commission the solar Rooftop systems within the period specified as per the schedule or in case of installations made by them, not being of the stipulated quality and specifications, NREDCAP shall have the power to reject any such installations.

9. NREDCAP is no way responsible for any dispute arising between the Installer & Purchaser.

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Subject to the above, the Courts of AP jurisdiction alone only shall have jurisdiction in the matter of empanelment.

In Witness whereof the parties hereto have signed on the day, month and year above written in the presence of

**For and on behalf of**

**NREDCAP**

Name

Designation

Seal

**Witnesses:**

1.

2.

**For and on behalf of**

**Installer**

Name

Designation

Seal

**Witnesses:**